CITY OF SAN ANTONIO

3+9

FISCAL YEAR 2019 THREE PLUS NINE BUDGET AND FINANCE REPORT

Prepared by
Office of Management & Budget and Finance Department
February 20, 2019

REVENUES AND EXPENSES

- 1ST QUARTER ACTUALS UNAUDITED (OCTOBER 1, 2018 TO DECEMBER 31, 2018)
- NINE MONTH PROJECTION (JANUARY 2019 TO SEPTEMBER 2019)

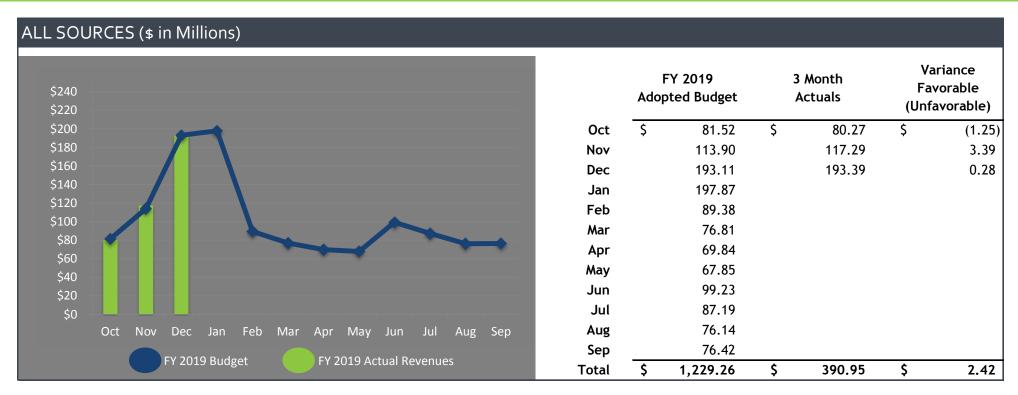
TABLE OF CONTENTS

1 itle	Page
General Fund Revenues	1
General Fund Expenditures	5
Enterprise / Restricted Funds Summary (Revenues & Expenses)	7

All financial data is from the City's financial management system. This is an unaudited financial report.



GENERAL FUND REVENUES

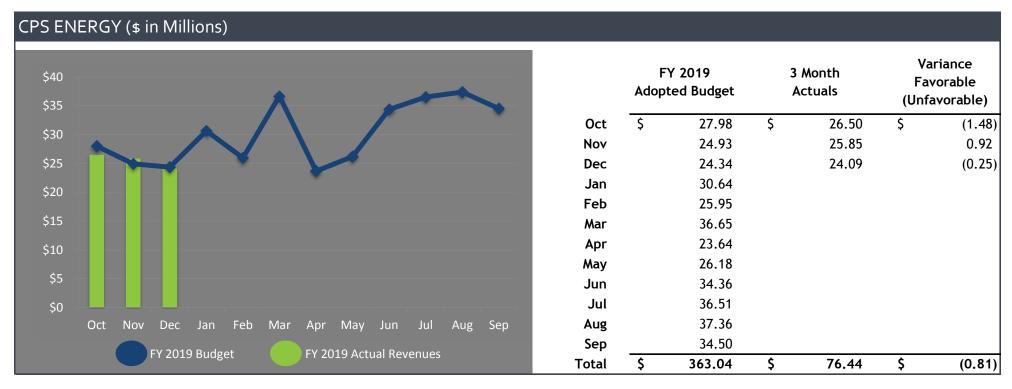


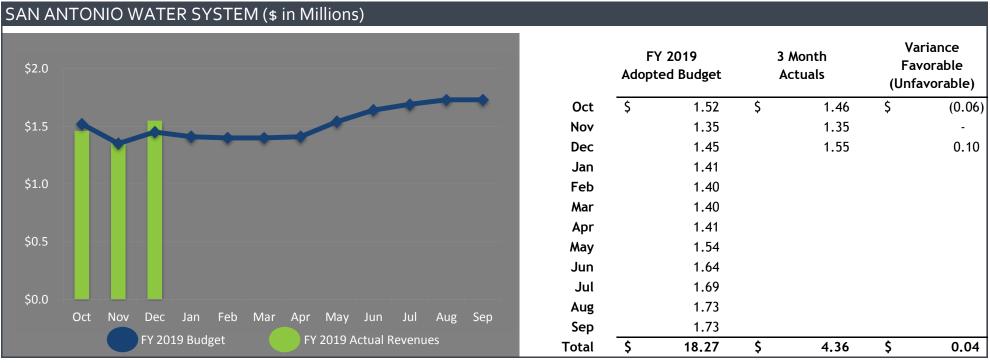
CURRE	ENT PROPERTY TAX (\$ in Millions)							
\$140 \$130			FY 2019 Adopted Budget		3 Month Actuals		Variance Favorable (Unfavorable)	
\$120 \$110		Oct	\$	12.82	\$	12.82	\$	-
\$100		Nov		38.98		38.98		-
\$90		Dec		130.54		130.54		-
\$80		Jan		119.78				
\$70 \$60		Feb		27.36				
\$50		Mar		-				
\$40		Apr		2.04				
\$30		May		3.05				
\$20 \$10		Jun		20.93				
\$10 \$0		Jul		6.09				
	Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep	Aug		-				
	FY 2019 Budget FY 2019 Actual Revenues	Sep		0.29				
	11 2013 Budget 11 2013 Actual Nevenues	Total	\$	361.88	\$	182.34	\$	-

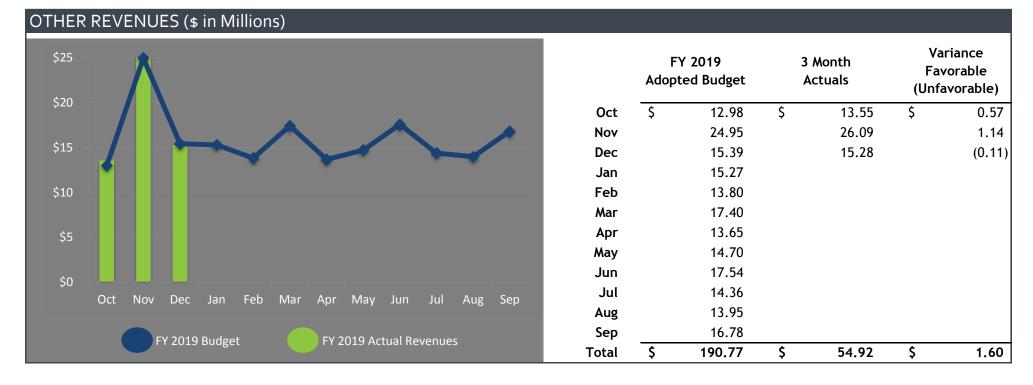
CITY SALES TAX (\$ in Millions)						
\$35	FY 2019 Adopted Budget		et	3 Month Actuals	Variance Favorable (Unfavorable)	
\$25	Oct	\$ 26.	23 \$	25.95	\$	(0.28)
323	Nov	23.	68	25.01		1.33
\$20	Dec	21.	39	21.94		0.55
0.5	Jan	30.	75			
\$15	Feb	20.	37			
\$10	Mar	21.	36			
	Apr	29.	10			
\$5	May	22.	38			
\$0	Jun	24.	77			
Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep	Jul	28.	54			
	Aug	23.	11			
FY 2019 Budget FY 2019 Actual Revenues	Sep	23.				
	Total	\$ 295.	30 \$	72.90	\$	1.60



GENERAL FUND REVENUES







FY 2019 THREE PLUS NINE BUDGET AND FINANCE REPORT

GENERAL FUND REVENUES City of San Antonio

		FY 2019 Adopted Budget		FY 2019 3-Month Budget	FY 2019 3-Month Actuals ¹		3-Month Variance Favorable (Unfavorable)	FY 2019 Estimate	12 Month Variance Favorable (Unfavorable)
AVAILABLE FUNDS Beginning Bal. (Excluding Financial Reserves) Accounting Adjustment	\$	101,743,800					\$	115,744,772	14,000,972
REVENUES									
Current Property Tax	\$	361,881,034	\$	182,337,844 \$	182,337,844	\$	0 \$	361,881,034 \$	0
1 City Sales Tax		295,298,361		71,301,262	72,900,760		1,599,498	297,365,450	2,067,089
2 CPS Energy		363,043,981		77,250,795	76,438,355		(812,440)	363,043,981	0
Business & Franchise Tax		28,151,751		6,950,159	6,947,765		(2,394)	28,102,875	(48,876)
Liquor by the Drink Tax		9,112,202		2,076,731	2,327,383		250,652	9,363,498	251,296
3 Delinquent Property Tax		721,210		180,303	146,361		(33,942)	585,442	(135,768)
Penalty & Interest on Delinquent Property Taxe	S	2,111,000		316,885	341,205		24,320	2,111,000	0
Licenses & Permits		9,287,323		2,292,889	2,274,936		(17,953)	9,251,991	(35,332)
San Antonio Water System		18,267,512		4,322,959	4,356,537		33,578	18,267,512	0
4 Other Agencies		5,030,973		1,141,526	1,422,839		281,313	5,397,086	366,113
Charges for Current Services									
General Government		3,715,881		683,362	690,650		7,288	3,723,926	8,045
5 Public Safety		44,927,386		17,743,137	18,365,104		621,967	44,684,603	(242,783)
Highways & Streets		1,110,480		218,683	221,034		2,351	1,117,199	6,719
Health		3,127,272		845,891	847,568		1,677	3,137,212	9,940
6 Recreation & Culture		14,395,045		3,172,079	3,570,165		398,086	14,799,124	404,079
7 Fines		11,729,139		2,442,190	2,079,248		(362,942)	11,104,166	(624,973)
Miscellaneous Revenue									
8 Sale of Property		3,532,753		1,264,977	1,277,603		12,626	3,558,117	25,364
9 Use of Money & Property		2,793,769		528,568	489,586		(38,982)	2,588,397	(205,372)
Interest Earnings		5,862,207		1,115,703	1,564,262		448,559	6,310,766	448,559
Recovery of Expenditures		2,940,049		660,012	661,475		1,463	2,942,020	1,971
Miscellaneous		2,089,156		1,529,671	1,540,200		10,529	2,114,078	24,922
Interfund Charges & Transfers		1,850,000		510,022	510,022		0	1,850,000	0
TOTAL REVENUE	\$_	1,190,978,484	\$_	378,885,648 \$	381,310,902	\$	2,425,254 \$	1,193,299,477	2,320,993
Transfers from Other Funds	_	38,258,037		9,642,327	9,642,327		0	38,258,037	0
TOTAL REVENUE AND TRANSFERS	\$_	1,229,236,521	\$_	388,527,975 \$	390,953,229	_\$_	2,425,254 \$	1,231,557,514	2,320,993
TOTAL AVAILABLE FUNDS	\$_	1,330,980,321	\$_	388,527,975 \$	390,953,229	_\$_	2,425,254 \$	1,347,302,286	16,321,965

NOTES

1 Actual figures are unaudited.

GENERAL FUND REVENUES

City of San Antonio

- 1 **City Sales Tax.** In the first quarter, sales tax is slightly above budget and 6.6% higher than the sales tax collected in the first quarter of FY 2018. The year-end projection reflects a 3.3% growth over FY 2018.
- 2 **CPS Energy.** The unfavorable variance in the first quarter, is due to moderate weather in October, November, and December. However, CPS is projected to end the year at budget.
- 3 **Delinquent Property Tax.** The unfavorable variance is due to a high volume of assessed property value appeals from prior years that have been settled in FY 2019. Through first quarter FY 2019, 763 accounts have been settled.
- 4 **Other Agencies.** The favorable variance is due to the delay in opening the new Bexar County Detention Center. The budget assumed the Detention Center would be open on October 1; however, the opening was delayed until January 1, 2019.
- 5 **Public Safety.** The unfavorable variance is due to a 7% decrease in the number of EMS transports for the year. EMS transports have decreased due to on site treatment of medical incidents and an increase in the number of Mobile Integrated Health Unit contacts.
- 6 **Recreation & Culture.** The favorable variance is due to approximately 36,000 more river barge tickets sold than projected for the first quarter of the fiscal year. The year-end estimate is based on projecting an additional 57,000 tickets to be sold primarily among visitors, military, and senior ticket classes.
- 7 **Fines.** The unfavorable variance is due to less revenue collected on fines for moving and parking violations. For the first quarter, moving violations are down 24% as a result of 7,100 fewer citations issued through the Selected Traffic Enforcement Program. This grant shifted the focus from enforcement to a data driven approach to traffic safety focusing on Enforcement Zones to reduce the number of motor vehicle crashes, injuries and fatalities. Additionally, parking citations are down 36% in the first quarter due to the implementation of a customer service first/education campaign and the use of two parking enforcement officers to assist with Scooter Enforcement. On February 14, 2019, City Council authorized funding to assist with the scooter enforcement, therefore, these two officers will be redirected to parking enforcement for the remainder of the year.
- 8 **Sale of Property.** The favorable variance is due to the unbudgeted sale of the former Fire Station 18 site to the adjacent property owner to expand their HVAC business.
- 9 **Use of Money & Property.** The unfavorable variance is due to a decrease in the amount of revenues received from the International Center leases and rentals as well as an expired lease agreement with the Marriott Riverwalk hotel.



GENERAL FUND EXPENDITURES

	FY 2019 Adopted	FY 2019 3-Month	FY 2019 3-Month	3-Month Variance Favorable	FY 2019 Estimate	12 Month Variance Favorable
	Budget	Budget	Actuals	(Unfavorable)	Latinate	(Unfavorable)
APPROPRIATIONS						
Animal Care	\$ 15,537,886 \$	3,507,479 \$	3,473,479 \$	34,000 \$		2,208
Center City Development & Operations	18,748,649	4,509,361	4,462,491	46,870	18,748,117	532
City Attorney	8,904,276	2,148,243	2,080,582	67,661	8,809,624	94,652
1 City Auditor	3,128,302	784,522	737,507	47,015	3,001,063	127,239
City Clerk	4,128,888	970,726	950,682	20,044	4,128,632	256
City Manager	4,063,501	1,068,593	1,029,596	38,997	4,034,774	28,727
Code Enforcement	15,570,287	3,648,174	3,622,327	25,847	15,555,471	14,816
Economic Development	11,914,487	2,572,890	2,563,909	8,981	11,909,389	5,098
Finance	12,727,395	2,972,886	2,963,953	8,933	12,726,723	672
Fire	321,572,076	79,458,223	79,456,753	1,470	321,572,076	0
Government & Public Affairs	6,148,872	1,314,506	1,283,487	31,019	6,137,268	11,604
Health	14,079,906	3,128,480	3,111,038	17,442	14,062,130	17,776
Historic Preservation	2,084,863	493,192	474,180	19,012	2,069,281	15,582
Human Resources	6,864,443	1,971,057	1,948,613	22,444	6,861,948	2,495
Human Services	22,888,063	3,891,379	3,891,379	0	22,888,063	(0)
Innovation	1,269,950	302,632	302,506	126	1,269,950	0
Library	42,091,588	10,941,640	10,941,269	371	42,090,611	977
Management & Budget	2,960,453	717,744	688,970	28,774	2,952,975	7,478
Mayor & Council	10,183,993	2,141,067	2,141,067	(0)	10,183,993	0
2 Municipal Court	11,517,514	2,823,105	2,660,272	162,833	11,325,485	192,029
Municipal Detention Center	4,327,282	878,844	878,784	60	4,312,117	15,165
Municipal Elections	1,891,241	768,393	768,394	(0)	1,891,241	0
Neighborhood & Housing Services	12,531,949	1,672,957	1,669,427	3,530	12,531,114	835
Office of 311	3,174,628	796,493	790,186	6,307	3,174,046	582
Parks & Recreation	52,958,658	10,346,417	10,338,051	8,366	52,943,667	14,991
Parks Police	16,502,031	3,930,782	3,877,495	53,287	16,445,694	56,337
Planning	5,040,230	591,780	588,617	3,163	5,040,230	0
Police	456,335,077	115,165,436	115,037,070	128,366	456,180,818	154,259
Outside Agencies	19,405,505	429,543	429,543	(0)	19,405,505	0
Non-Departmental	19,893,648	4,299,620	4,268,418	31,202	19,879,399	14,249
General Fund Contingency	1,000,000	0	0	0	1,000,000	0
Transportation & Capital Improvements	129,931,468	16,263,949	16,254,326	9,623	129,914,961	16,507
Transfers	2,555,774	194,945	194,945	(0)	2,555,774	0
TOTAL APPROPRIATIONS	\$ 1,261,932,883 \$	284,705,058 \$	283,879,313 \$	825,745	1,261,137,817 \$	795,066
TOTAL AVAILABLE FUNDS	\$ 1,330,980,321 \$	388,527,975 \$	390,953,229 \$	2,425,254	1,347,302,286 \$	16,321,965
GROSS ENDING BALANCE	\$ 69,047,438 \$	103,822,917 \$	107,073,916 \$	3,250,999	86,164,469 \$	17,117,031
LESS BUDGETED RESERVES						
Financial Reserves (Incremental						
Amount for 10%)	4,697,633				4,697,633	0
Reserve for 2-Yr. Balanced Budget Plan	64,349,805				64,349,805	0
Ending Balance	\$ 0 \$				5 17,117,031 \$	17,117,031
BUDGETED RESERVES SUMMARY	'===-			·		, , , , , , ,
Total Annual Budgeted Financial Reserves	\$ 122,923,652				122,923,652	
Annual Budgeted Financial	,,,,				, ,, ,	
Reserves as a % of Revenues	400/				4.00/	
	10%				10%	
Reserve for 2-Year Budget as %						
Revenues	5%				5%	

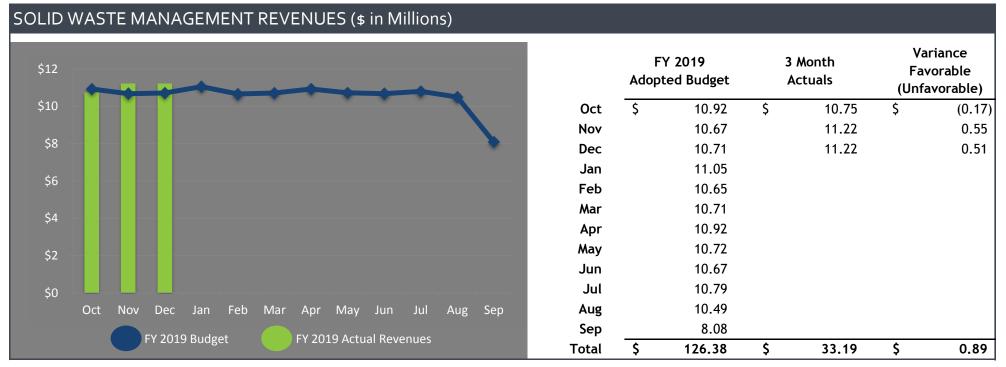
GENERAL FUND EXPENDITURES

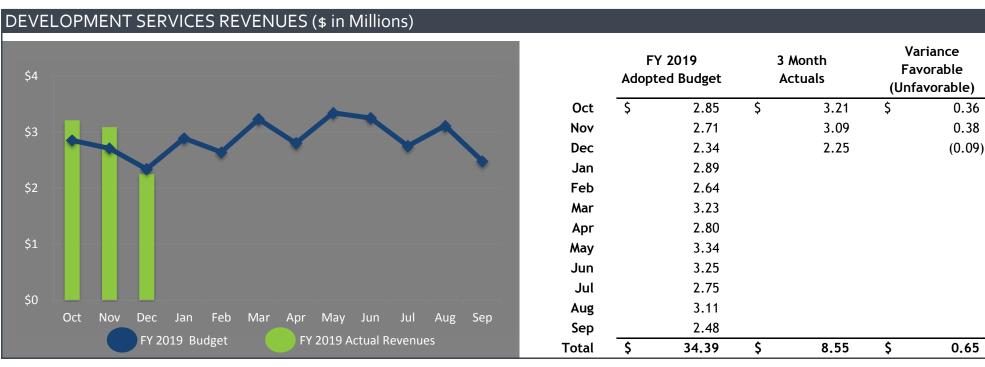
City of San Antonio

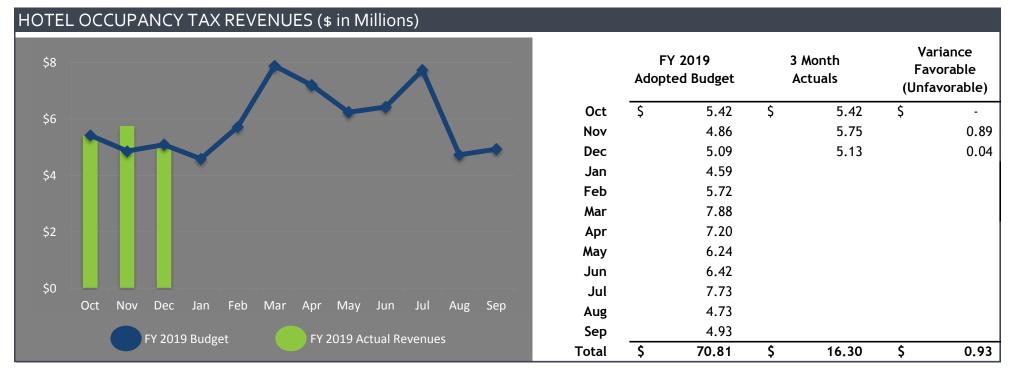
- 1 **City Auditor.** The favorable variance is due to senior level auditor positions separating from the City and filling those positions with mid-level auditors with the intent of developing these auditors into senior level auditors.
- 2 **Municipal Court.** The favorable first quarter variance is due to higher than anticipated turnover within the department.

FY 2019 THREE PLUS NINE BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS







FY 2019 THREE PLUS NINE BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS

	FY 2019 Adopted Budget	FY 2019 3-Month Budget	FY 2019 3-Month Actuals	3-Month Variance Favorable (Unfavorable)	FY 2019 Estimate	12 Month Variance Favorable (Unfavorable)
Enterprise Funds						
Airport Fund						
1 Revenues	\$ 101,192,461	\$ 27,623,281 \$	29,221,488	\$ 1,598,207	\$ 103,278,503	\$ 2,086,042
2 Expenses	97,884,131	18,277,509	17,833,793	443,716	96,087,962	1,796,169
Development Services Fund						
3 Revenues	34,396,455	7,900,173	8,554,196	654,023	35,164,455	768,000
4 Expenses	34,218,179	8,246,322	8,231,292	15,030	33,823,954	394,225
Parking Fund						
Revenues	11,175,418	2,517,303	2,608,205	90,902	11,437,699	262,281
Expenses	11,337,696	2,501,962	2,393,573	108,389	11,142,993	194,703
Solid Waste Management Fund						
5 Revenues	126,384,835	32,301,119	33,191,160	890,041	132,185,852	5,801,017
6 Expenses	126,536,805	30,789,024	30,298,830	490,194	125,090,686	1,446,119
Market Square Fund						
Revenues	2,984,084	667,188	668,784	1,596	2,992,350	8,266
Expenses	3,039,077	585,931	542,883	43,048	3,036,905	2,172
Restricted Funds						
Advanced Transportation District Fund						
Revenues	17,778,643	4,287,769	4,469,910	182,141	17,874,730	96,087
Expenses	5,261,286	1,245,418	1,204,111	41,307	5,255,060	6,226
Capital Projects	16,345,000	301,583	284,951	16,632	16,328,368	16,632
Capital Management Services Fund						
Revenues	21,250,212	4,086,805	3,843,050	(243,755)	21,250,399	187
Expenses	21,250,212	5,253,372	5,322,871	(69,499)	21,140,731	109,481
Facility Services						
7 Revenues	17,288,142	4,336,206	4,267,420	(68,786)	17,155,200	(132,942)
Expenses	17,715,988	3,784,765	3,644,037	140,728	17,700,030	15,958
Fleet Services						
8 Revenues	42,089,757	9,165,976	8,845,057	(320,919)	41,561,437	(528,320)
9 Expenses	43,160,246	10,594,647	10,279,840	314,807	42,623,726	536,520
Information Technology Services Fund						
10 Revenues	62,721,212	15,215,154	15,297,515	82,361	62,620,337	(100,875)
Expenses	64,962,995	13,961,031	13,850,543	110,488	64,848,640	114,355
Purchasing & General Services						
Revenues	7,318,929	1,764,507	1,836,690	72,183	7,358,905	39,976
Expenses	7,219,961	1,810,593	1,786,343	24,250	7,218,877	1,084

ENTERPRISE AND RESTRICTED FUNDS

City of San Antonio

- 1 **Airport Fund Revenues.** The favorable variance through the first quarter is due primarily to an 11.6% increase in domestic and international enplanements and deplanements and a projection of a 5% increase for the remainder of the year. The increase in enplanements and deplanements has positively impacted revenues related to parking and airport concessions.
- 2 **Airport Fund Expenses.** The favorable variance is due to higher than anticipated turnover in facility maintenance/trade positions. Expenses are projected to end the year below budget due to the continued savings experienced in the first quarter.
- 3 **Development Services Fund Revenues.** The favorable year end projection is due to an increase in new residential building activity of approximately 30% or \$600,000 in the first quarter. It is anticipated that the growth for the remaining nine months will reflect the budgeted increase of approximately 5.6%.
- 4 **Development Services Fund Expenses.** The favorable variance in the first quarter is due to higher than anticipated turnover. The positions are anticipated to be filled by the end of the year.
- 5 **Solid Waste Management Fund Revenues.** The favorable variance in the first quarter is primarily due to 89% of customers retaining the large, more expensive cart versus the budgeted 79%. By year end, it is projected that 79% will retain the large cart versus the budgeted amount of 65%.
- 6 **Solid Waste Management Fund Expenses.** The favorable variance is due to projected savings from less small and medium carts being purchased as it is projected that 20% of customers will move to a smaller cart rather than the budgeted 35%.
- 7 **Facility Services Fund Revenues.** The unfavorable variance is due to lower than budgeted billing hours for Pre-K 4 SA.
- 8 **Fleet Services Fund Revenues.** The unfavorable variance is due to lower than forecasted prices for unleaded fuel. The FY 2019 Budget for a gallon of unleaded fuel was \$2.14 versus the projection of \$1.90.
- 9 **Fleet Services Fund Expenses.** The favorable variance is due to lower than forecasted prices for unleaded fuel. The FY 2019 Budget for a gallon of unleaded fuel was \$2.14 versus the projection of \$1.90.
- 10 **Information Technology Services Fund Revenues.** The unfavorable variance is due to a change in a contract vendor which resulted in lower cellular rates. The decrease in revenue is a result of charging departments less than the anticipated cellular rate.

FY 2019 THREE PLUS NINE BUDGET AND FINANCE REPORT

ENTERPRISE AND RESTRICTED FUNDS

			FY 2019 Adopted Budget	FY 2019 3-Month Budget	FY 2019 3-Month Actuals	3-Month Variance Favorable (Unfavorable)	FY 2019 Estimate	12 Month Variance Favorable (Unfavorable)
	icted Funds							
	Hotel Occupancy Tax & Hotel Occupanc	y Tax	Supported F	unds				
	Revenues							
1	Hotel Occupancy Tax	\$	70,811,022	\$ 15,368,955	\$ 16,299,659	\$ 930,704	\$ 72,150,059 \$	1,339,037
2	Convention Center		19,466,611	4,556,022	5,040,154	484,132	20,034,063	567,452
	Alamodome		11,510,734	3,044,715	3,353,360	308,645	11,553,222	42,488
	Other Revenues		1,567,320	98,149	295,087	196,938	1,613,189	45,869
	Expenditures							
	Community & Visitors Facilities		50,827,248	10,599,138	10,267,046	332,092	50,706,632	120,616
	Visit San Antonio		23,751,358	5,937,840	5,937,839	1	23,751,358	0
	Arts & Culture		10,941,821	2,880,958	2,873,690	7,268	10,941,821	0
	History & Preservation		10,179,153	2,544,788	2,544,788	0	10,179,153	0
	Tricentennial		343,491	182,964	43,537	139,427	104,106	239,385
	Other Expenses		7,565,999	520,000	520,000	0	7,565,999	0
ļ	Right of Way Management Fund							
3	Revenues		3,094,135	688,393	1,057,311	368,918	3,749,733	655,598
	Expenses		3,485,796	806,335	796,062	10,273	3,484,643	1,153
9	Storm Water Operations Fund							
	Revenues		51,810,797	12,776,128	12,904,237	128,109	51,942,809	132,012
	Expenses		47,189,744	10,496,651	10,470,612	26,039	47,166,026	23,718
	Capital Projects		7,250,000	0	0	0	7,250,000	0
9	Storm Water Regional Facilities Fund							
4	Revenues		7,216,123	1,518,048	2,399,385	881,337	8,614,183	1,398,060
	Expenses		1,756,985	365,491	363,396	2,095	1,756,946	39
	Capital Projects		6,000,000	0	0	0	6,000,000	0
1	Parks Environmental Fund							
	Revenues		7,196,403	1,787,176	1,786,387	(789)	7,196,403	0
	Expenses		7,275,218	1,656,431	1,655,552	879	7,270,779	4,439
<u>Self-I</u>	nsurance Funds							
1	Employee Benefits Fund							
	Revenues	1	161,977,517	40,489,056	41,362,810	873,754	163,866,284	1,888,767
	Expenses	1	162,319,067	40,828,623	40,552,686	275,937	161,139,322	1,179,745
	Liability Fund							
	Revenues		6,972,524	1,694,976	1,739,043	44,067	6,993,305	20,781
	Expenses		9,614,783	2,823,606	2,652,388	171,218	9,116,423	498,360
1	Workers' Compensation Fund							
	Revenues		9,471,685	2,367,097	2,404,369	37,272	9,560,500	88,815
5	Expenses		16,374,878	4,126,995	3,350,265	776,730	14,696,448	1,678,430

ENTERPRISE AND RESTRICTED FUNDS

City of San Antonio

- 1 **Hotel Occupancy Tax Revenues.** The favorable variance is due to a 4% increase in the average daily rate for hotel rooms and a 7% increase in hotel room demand (number of rooms sold) in the first quarter compared to FY 2018.
- 2 **Convention Center Revenues.** The favorable variance is due to additional contract commissions for services to include trade, telecommunication, catering and rigging from Convention Center events such as American Society for Radiation Oncology, Emerson, National Business Aviation Association, American College of Chest Physicians and Texas Computer Education Association.
- 3 **Right of Way Management Fund Revenues.** The favorable variance is due to increased permit applications and inspections for right-of-way projects in the amount of \$510,000.
- 4 **Storm Water Regional Facilities Fund Revenues.** The favorable variance is due to two large projects resulting in \$600,000 in additional revenue. In addition, the valuation of residential permits are 48% higher than FY 2018.
- Workers' Compensation Fund Expenses. The favorable variance is due to expenses projected to end the year below budget with a 16% decrease in the amount of Workers' Compensation claims anticipated to be incurred in FY 2019.